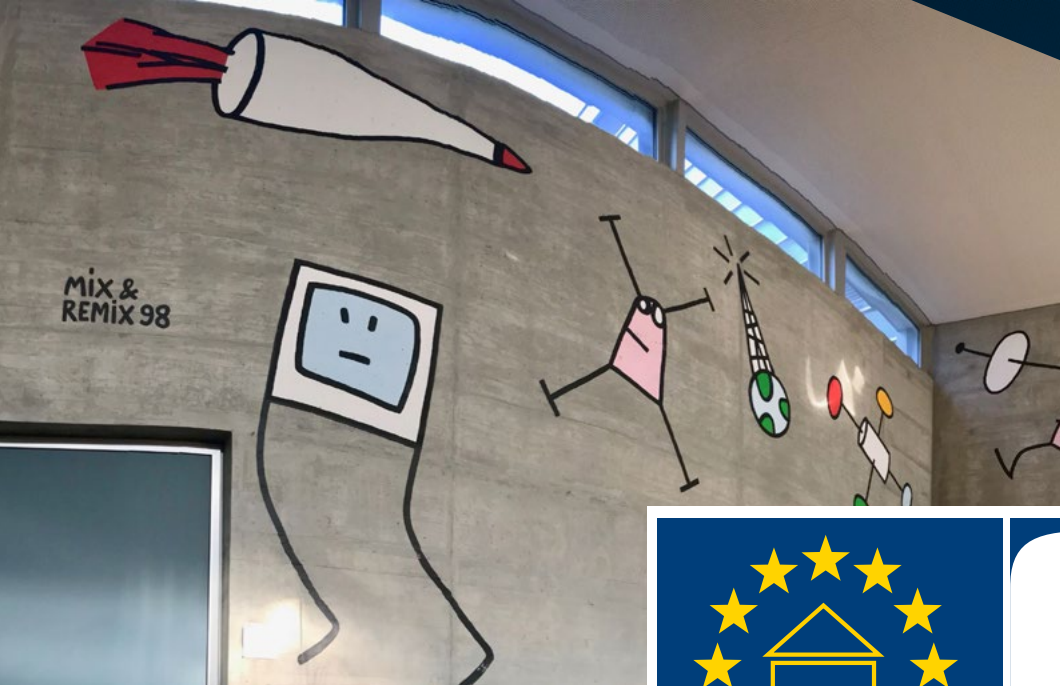


MONTREUX CONFERENCE

17-19/10/2019



ADDED VALUE OF THE BUILDING MATERIAL MERCHANT



Organized in
collaboration
with





On behalf of Mr. John Newcomb, Ufemat President, and Mr. Marc-André Proz, President of the Swiss Federation of Builders Merchants, I am honoured to invite you to the 61st Ufemat Congress in Montreux.

Marnix Van Hoe
Secretary General Ufemat



In a year of change, challenge and opportunity, it is my great pleasure to extend an invitation to every Ufemat member to attend this year's Conference in Switzerland. It is a superb environment to meet colleagues working in building materials supply throughout Europe. For our younger members in particular, it offers a tremendous opportunity to truly broaden their professional network, and forge new friendships. I look forward to seeing you there.

John Newcomb,
Ufemat President



Switzerland is very happy to welcome Ufemat again in Montreux. The previous rendez-vous in Montreux was in 2004, and the world has changed a lot since then! The programme is a good mixture of professionally relevant interactive debates, visits, and networking.

Marc-André Proz,
President of the Swiss Federation of Builders Merchants

A DISRUPTIVE NEW STYLE CONFERENCE

The format of this year's conference is an interactive formula, starting with relevant Swiss testimonials on themes known to all professionals in our field:

Digital Disruption & Standards

Packaging Building Materials

How to build a new Building Materials site

Debate moderator is
Joe LYNAM, former BBC
journalist / presenter.



Agenda

THURSDAY 17th October



13.00 - Arrival

Fairmont Le Montreux Palace 5***** - lunch

Afternoon walk Geneva Lake and statue Freddy Mercury

17.30

Meeting of the presidents, directors of national associations
& European manufacturers of building materials

Presentation Best Practices

Venue: meeting room in Fairmont Le Montreux Palace 5*****

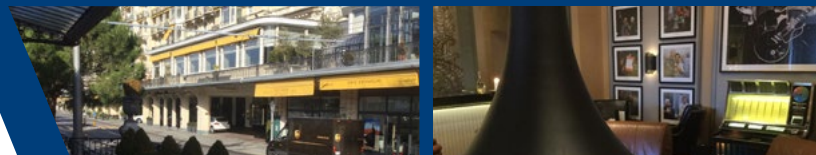


20.00

Dinner at Fairmont Le Montreux Palace 5*****

Fairmont Le Montreux Palace

This 5***** hotel is situated on Geneva Lake shores and is considered to be the best hotel in Switzerland.



Words are not enough to describe this wonderful hotel on the lake shores. It has a long history, hosting many important events in its meeting rooms. The Spa is impressive and the rooms are equipped with all facilities. A mind blowing breakfast, top Spa, "man cave"-bar with vintage jukebox and the best drinks in town.

www.fairmont.com/montreux/

Agenda

FRIDAY 18th October



Professional programme

08.30 - Departure to Martigny by bus

Welcome address by Marc-André PROZ

Marc-André and his daughter Laurence will be welcoming us and show us around the newly built site of Matériaux PLUS. 6 sites, producer of concrete products, 125 people employed.

www.materiauxplus.ch

The Ufemat Congress is taking place at The Vatel Hotel

- Digital Disruption & Standards
- Packaging Building Materials
- How to build a new Building Materials site

Lunch

Professional visits by bus: Swisspor

SWISSPOR, a 100% family owned producer of insulation products.

SWISSPOR will show us around in their brand new production facility.

www.swisspor.ch



Partners' programme

The partners stay in the hotel in the morning (possibility to use the facilities)

Around noon: transfer by train to Rochers de Naye

Evening programme

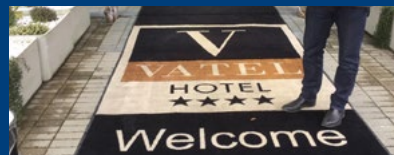
Transfer of congressists and partners to Gruyère

"Traditional evening Dinner" in Gruyère



The Vatel Hotel

This top hotel school in Martigny has state of the art facilities to host our conference. Situated in front of the Matériaux PLUS site.



Agenda

SATURDAY 19TH October



Lavaux wine tasting - The Smallest and the Longest Vineyards in the World ...

The history of Lavaux, one of the most beautiful regions in Switzerland, is ancient, rich and naturally linked to wine production. Listed on the World Heritage List in 2007, Lavaux is a cultural place, carved by nature and shaped by man. Some of the first vineyards descendants still work in the Lavaux vineyards today. Their legacy and heritage live on, well protected by UNESCO.

Vineyards to visit: "La Vigne à Farinet" and the "Dezalay Chemin de fer"

La Vigne à Farinet (1980) is the smallest registered vineyard on Earth (1,67 m²). Originally owned by Abbé Pierre, it now belongs to the Dalai Lama. La Passerelle à Farinet (2001) is a pedestrian bridge that spans the Salentze gorge where Farinet passed away.

www.schweizmobil.ch/en/hiking-in-switzerland/services/places-of-interest/sehenswuerdigkeit-0620.html

One of the top wines in Lavaux is the "Dezalay Chemin de fer", the wine ranks are growing between the railroad and the lake in a very narrow piece of land - alongside the railtrack, enjoying the sun, the reflexion of the lake and the stone wall warmth. To be tasted.

www.massy-vins.ch/en/our-wines/dezaley-chemin-de-fer

12.30 - Lunch

End of Conference



Registration

Registration fee Ufemat

€ 150

Fairmont Le Montreux Palace 5***** & Services

- price per person in double room (2 nights)
- price per person in single room (2 nights)

€ 1.050

€ 1.350

Economy Hotel: Tralala Hotel & Services

- price per person in double room (2 nights)
- price per person in single room (2 nights)

€ 850

€ 1.000

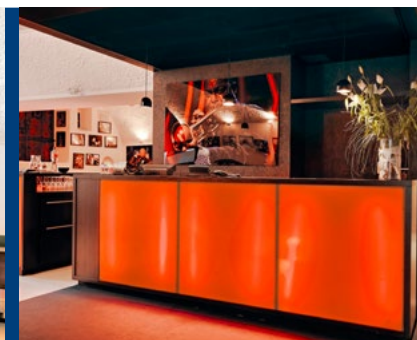
Prices are all inclusive: VAT, all dinners, lunches, accommodation, visits, transfers and entrances mentioned in the programme are included.

Special Youth Discount:

As per specific request from our President Newcomb we can offer to maximum 25 Young Merchants a special 250 euro discount per person (regardless of the hotel). Maximum 4 discounts per country. First come, first served!

Tralala Hotel

For the Ufemat Young Participants we found a trendy and hip hotel in the city, top ranked by Tripadvisor, focussing on a young public with all necessary amenities.



www.tralalahotel.ch

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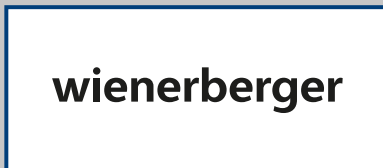
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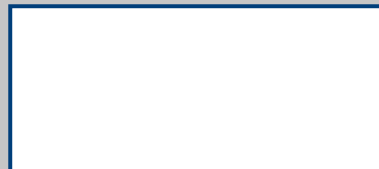
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